

WE ARE

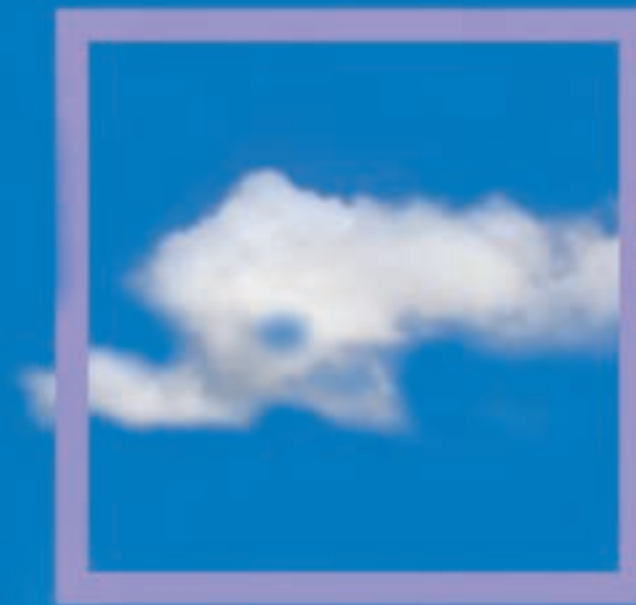


RESPONSIVE
WEBSITE
DEVELOPMENT

savageandgray.co.uk



We develop innovative,
creative online brand strategies,
helping our clients across the UK
connect with their customers.



WE
IDENTIFY
ASSESS
ENGAGE
EXCITE
BY DESIGN



savageandgray.co.uk

How we work

Each member of the team will be involved with every stage of the project bringing their combined experience together for maximum results.

The project will be managed using a tried and tested methodology to ensure we deliver on both spec and budget.



Phase one – discover

Communication begins with listening. During the scoping phase we listen, research and gather thoughts and feelings to find out as much as we can about you and your target audience.

We get under the skin of your business so that the user interfaces and functionality we develop for you is fully in tune with what you want to achieve both on an information management and branding / design perspective.

Phase two – define

Having gathered information during the scoping stage, we develop our findings into the development framework:

- identifying key post types that will be created to control and manage your content
- create site plans and refine wireframe layouts which are presented to the client for valued comment and feedback.

Phase three – develop

Drawing on technical skills, we will then develop the layouts and functionality of the site, providing the solutions necessary for you to engage your audiences. Our approach is not to produce quick fixes, but to design websites that are future proofed with flexibility to grow and evolve as the organisation evolves.

Phase four – deliver

Well-planned schedules ensure that we deliver projects on time, on budget and on spec.

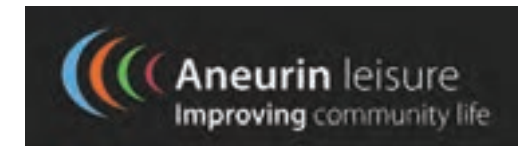
We communicate with you throughout the process so that you always know where we are and how far we've got to go.

The website being live is not the end of the journey for us. We can deliver training so that in-house members of staff feel comfortable updating the website going forward.

OUR CLIENTS

From our formation in 1999 Savage and Gray have developed an enviable customer list and reputation working with clients across the UK.

VALUED RELATIONSHIPS – OUR CLIENTS INCLUDE:



CREATIVE SERVICES

WHAT WE DO



BROCHURE DESIGN



WEBSITE DEVELOPMENT



ANIMATION



ILLUSTRATION



EVENT DESIGN



BRAND CREATION & DEVELOPMENT



LOGO DESIGN



EXHIBITION & DISPLAY

MEET THE TEAM



DAVID GRAY DESIGN DIRECTOR

Prior to forming Savage and Gray Design Ltd, director David Gray worked as a senior designer for both public and private sector design companies.

With over twenty years experience in design, Dave specializes in all areas of design, branding, project management and digital animation.

AREAS OF EXPERTISE:

- Graphic Design
- Branding
- Animation
- Production management
- Illustration
- Music production



The definition of design is 'creativity with purpose' – and whether it's for a website, printed page or animation, our team ensures that both are always at the forefront of each and every project.



VANESSA SAVAGE DESIGN DIRECTOR

Before forming Savage and Gray Design Ltd, Vanessa worked in Arts Marketing and as a freelance designer.

With over twenty years experience in commercial design, she specializes in account management, design, copywriting and marketing.

AREAS OF EXPERTISE:

- Graphic Design
- Branding
- Illustration
- Training
- Production management
- Account management



FIONA PERRIGO SENIOR DESIGNER

With over ten years experience in design, Fiona Perrigo is the team's senior designer and one of our in-house web developers, specialising in all areas of design and project management including custom built cms websites.

AREAS OF EXPERTISE:

- Graphic Design
- Website development
- Branding
- Production Management



BEN VAUGHAN SENIOR DEVELOPER

Ben is a wizz with php, mysql, systems administration, ticketing api integration, bespoke wordpress development and a git guru to boot!

AREAS OF EXPERTISE:

- WordPress Development
- PHP scripting
- Javascript
- Multiple SQL dialects
- API Integration



TIM SAVAGE DESIGN DIRECTOR

Prior to forming Savage and Gray Design Ltd, director Tim Savage worked as a senior designer for both public and private sector design companies.

With over twenty years experience at senior level, Tim specializes in project management, design, branding and web development.

AREAS OF EXPERTISE:

- Graphic Design
- Website Design
- Project management
- Training
- Team Management
- Copywriting
- Photography



What excites us most as a studio is how an effective visual identity can bring alive an organisation's personality and help it to communicate effectively with its customers.



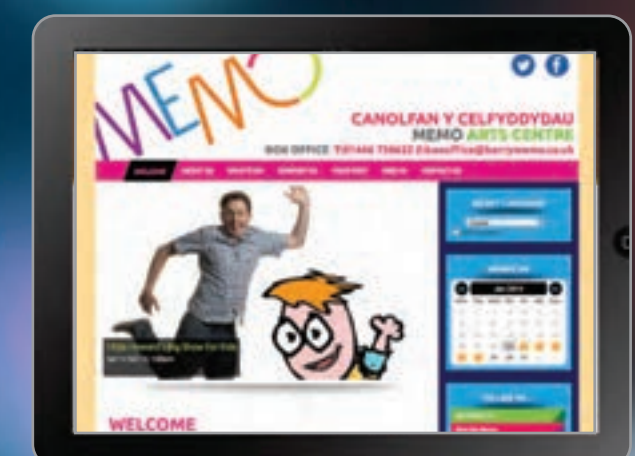
For Tablet

RESPONSIVE...
UPDATEABLE...
SCALABLE...

CMS
WEBSITES
DESIGNED
AND BUILT
BY



For Smartphone



WE BUILD WITH



Originally launched in 2003, WordPress has become one of the most popular content management systems (CMS) in the world.

Used by over 70 million sites, this widely-used CMS has become a powerful tool to control and publish content online, engage with audiences and help raise brand awareness.

Here are ten reasons why we put Wordpress at the heart of our developments.

1) A WordPress site will save you money

Once the initial build and testing is complete and your website is live to the world, ongoing maintenance and support charges will be at a minimum – you control your content with a few simple clicks, saving time and developer support fees, and making more of your marketing budgets.

2) Spend less time updating and more time promoting

With a streamlined content control process, auto-publishing and preset styling built-in, you'll save many valuable marketing hours that you would have spent wrestling with your content, and gain more time to plan and create future campaigns.

3) Control access with multi-user admin permissions

Do you have a large team with different roles and responsibilities? With wordpress you can grant them access to individual areas and limit what they can control and publish.

4) Intuitive, accessible and easy to learn

Easy to learn and manage, you can add audio and video by simply pasting a url. Upload images, create pages and reorder menus in just a few steps. Then get on with your day!

5) Easy Access, everywhere

With a simple login process you can update your content on the go anywhere in the world, even via your phone.

6) A dedicated, passionate global community

WordPress is open-source software built and supported by a huge global community of designers and developers, ensuring it's always moving forward as technology develops, so your website will never be out of date.

7) SEO control: Google loves WordPress

With Yoast SEO integrated on your website you can take control of your SEO rankings via an easy to use interface.

8) Strengthen your brand with a consistent look and feel

Ensure your visitors see your company at its best. With preset styling functionality and a flexible template structure for more bespoke design, WordPress takes care of the styling to present consistent branding, leaving you free to concentrate on creating media-rich content for your visitors.

9) Scalable, extendable, flexible

Whatever your business requirements, whether you want to start selling online, create a global membership community or take bookings and payment via Paypal or Sagepay, WordPress plugins will help power your site into exciting new areas. Join the global WordPress community and you'll be able to take advantage of a huge range of plugins to extend the power of your website.

10) Cross system integration

One of the most exciting things about WordPress is how flexible and extendable it is. Integration with third party systems is a breeze. Running a venue with a Box office integrated with Ticketsolve or Spektrix? WordPress can utilise their API to pull the data straight into the back-end. Managing your e-list via Mailchimp? Collect email addresses and add them directly to your Mailchimp lists. Want to export customer data to an external CRM? WordPress's flexibility allows for unlimited integration possibilities.



INNOVATIVE & CREATIVE ONLINE SOLUTIONS
www.savageandgray.co.uk

WORDPRESS IS THE PERFECT ENGINE TO
POWER YOUR ONLINE PRESENCE.

CASE STUDY: THE COURTYARD, HEREFORD

Responsive website

See the site at
courtyard.org.uk

KEY FEATURES:

- Multi media display (embed video & audio)
- JQuery, slideshows with content click through
- Image Sliders and Galleries
- User account creation and management
- Events calendar
- Automated scripting to pull events data from box office system daily
- Auto form creator
- Content control blocks: display content of your choosing in different areas
- Integration with Spektrix api to auto import event data and payment links into the admin area.
- Featured content blocks



API integration with external Spektrix ticketing system allows customers to book ticket and manage their account without leaving the website



CASE STUDY: COASTAL HOUSING

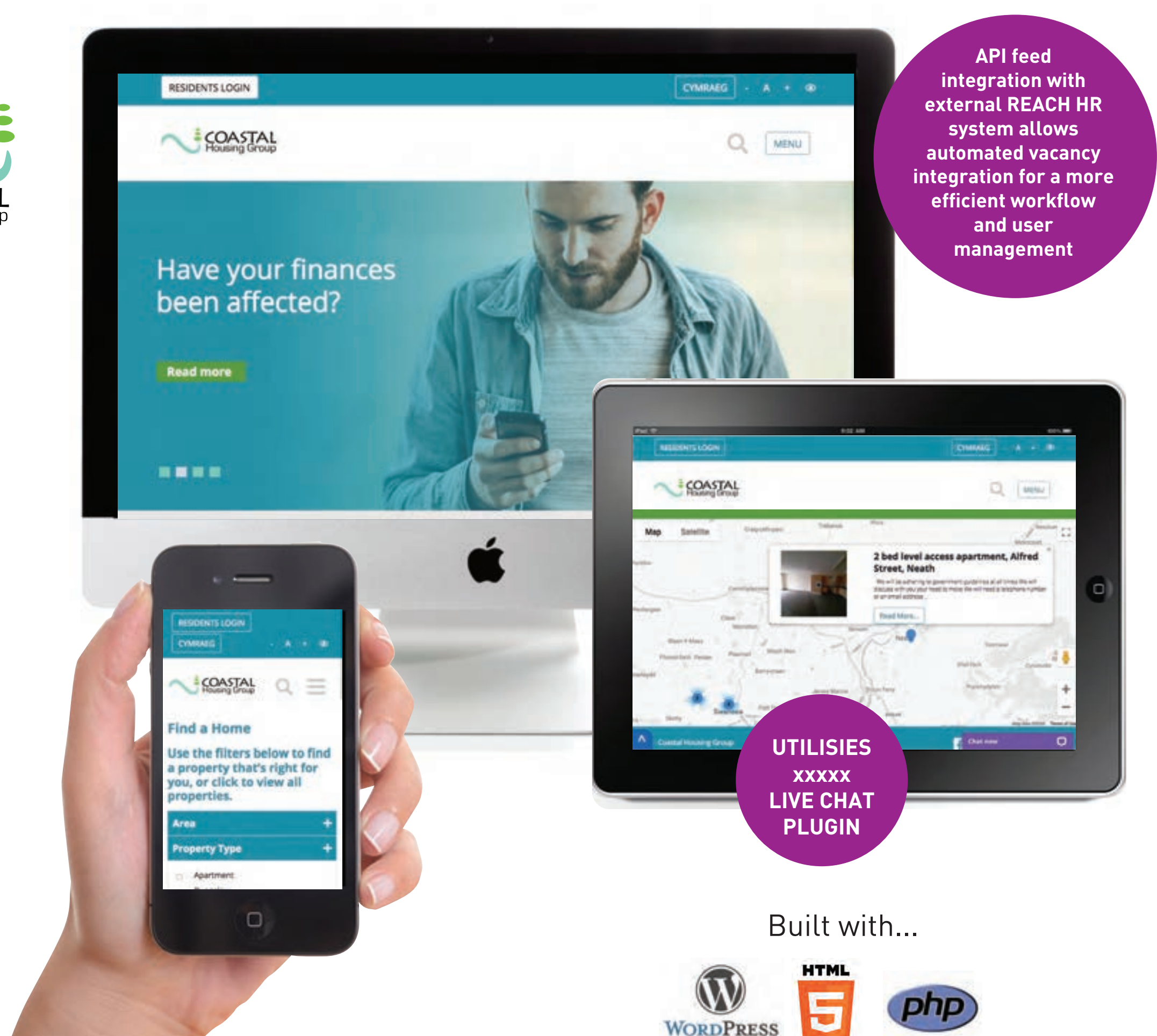
Responsive website

See the site at
coastalha.co.uk



KEY FEATURES:

- Multi media display (embed video & audio)
- JQuery, slideshows with content clickthrough
- Image Sliders and Galleries
- Language control
- Intelligent News with category filters
- Integration with REACH jobs portal feed api to auto import vacancy data & documentsc, into the admin area.
- Google Map Geolocation API to show available housing locations with hover data, category filters, application forms and user click tracking
- Google Map Nearby API to show data on each housing content type for nearby schools, doctors, shops, club
- Form builder for contact forms, questionnaires, hire enquiries etc
- Content control blocks: display content of your choosing in different areas. Types of content to display includes image sliders, call to action, you might also like, mailing list signups. Content can be reordered with additional show / hide toggle



CASE STUDY: WESTACRES

Responsive website

See the site at
westacres.co.uk

KEY FEATURES:

- Multi media display
(embed video & audio)
- JQuery, slideshows with
content clickthrough
- Image Sliders and Galleries
- User account creation and
management
- Auto form creator
- CSS animation
- Content control blocks:
display content of your
choosing in
different areas
- Featured content blocks



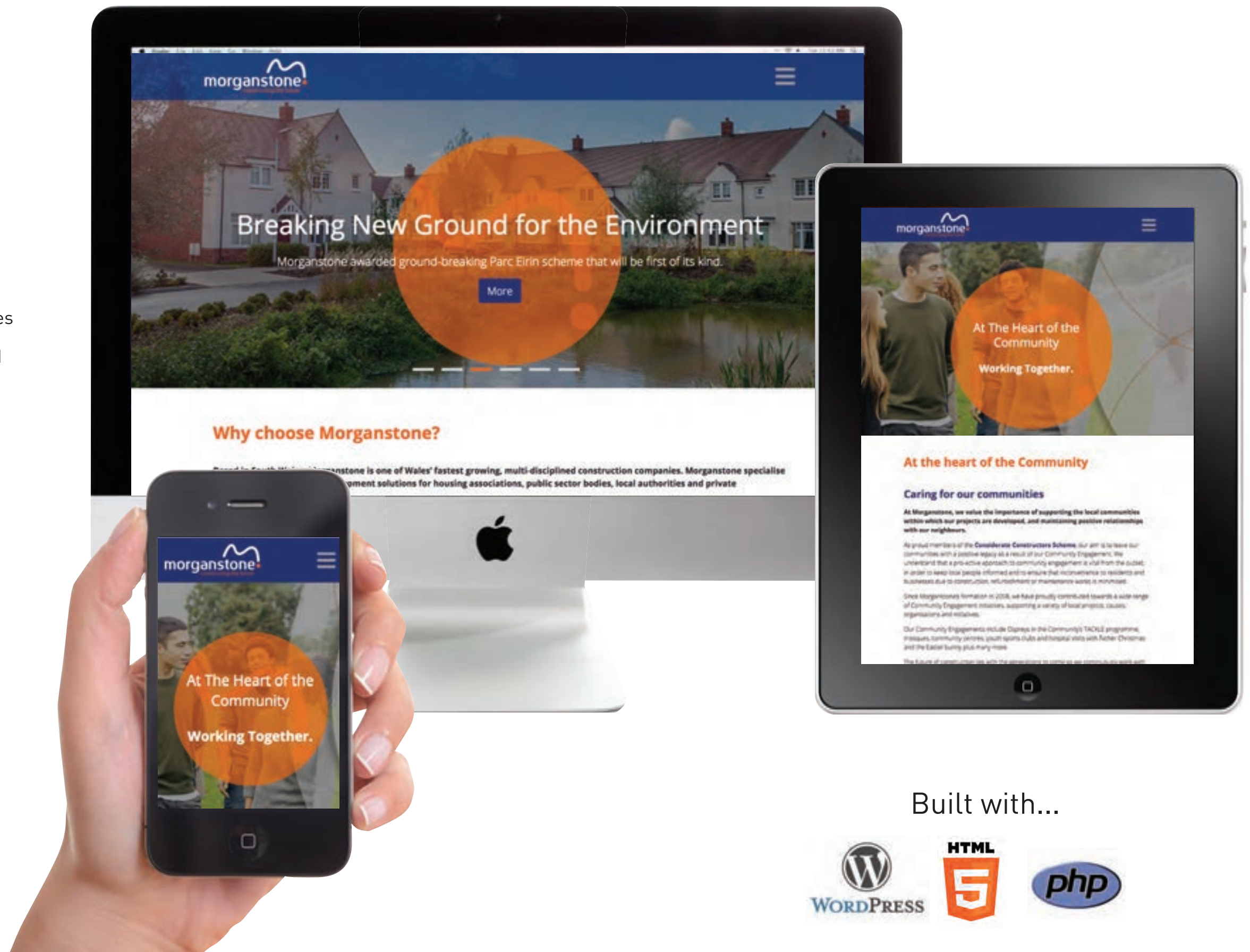
CASE STUDY: MORGANSTONE

Responsive website

See the site at
morganstone.co.uk

KEY FEATURES:

- Multi media display
(embed video & audio)
- JQuery, slideshows with
content clickthrough
- Image Sliders and Galleries
- User account creation and
management
- Auto form creator
- Google Map
Geolocation API to
show development
locations with hover
data and category
filters
- Content control blocks
- Featured content
blocks



Built with...



CASE STUDY: FILM HUB WALES

Responsive website

See the site at
filmhubwales.org

KEY FEATURES:

- Multi media display (embed video & audio)
- JQuery, slideshows with content clickthrough
- Image Sliders and Galleries
- User account creation and management
- Google Map Geolocation
- Form creators
- Member account creation and management
- Full screen video
- Content control blocks: display content of your choosing in different areas
- Integration with Multiple box office feeds to create events calendar
- Featured content blocks



API integration
with multiple external
ticketing systems
to create dynamic
events calendar



Built with...



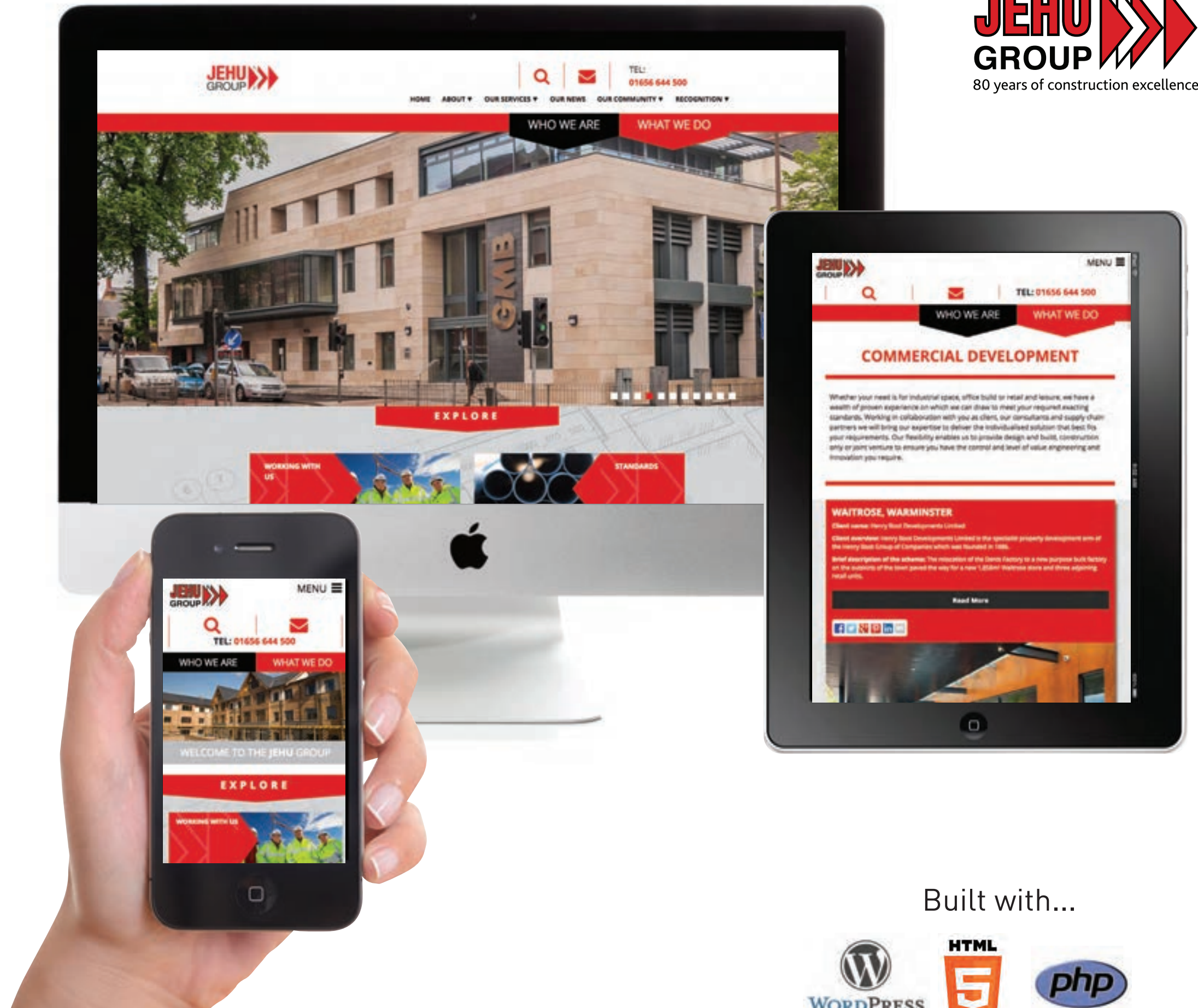
CASE STUDY: JEHU GROUP

Responsive website

See the site at
jehu.co.uk

KEY FEATURES:

- Multi media display
(embed video & audio)
- JQuery, slideshows with
content clickthrough
- Image Sliders and
Galleries
- Form builder
- SEO content control
- Google analytics built in
- Content control blocks: display
content of your
choosing in different areas
- Featured content blocks



MEMBER MANAGEMENT CASE STUDY: WGGB THE WRITERS' UNION

Client: THE WRITERS' GUILD OF GREAT BRITAIN.

The Writers' Guild of Great Britain is the trade union representing writers in TV, radio, theatre, books, poetry, film, online and video games.

In TV, film, radio and theatre, the Guild is the recognised body for negotiating minimum terms and practice agreements for writers

See the site at
writersguild.org.uk

KEY FEATURES INCLUDE:

- Secure CMS admin control with multi-department permissions access.
- Over 2500 members worldwide
- JQuery, slideshows with clickthrough
- Twitter stream integration
- Blog creation and Management
- Interactive Regional office googlemapping location creator
- Membership payment and subscription system
- SAGEPAY payment integration
- WILD APRICOT CRM integration
- Resources archives
- Membership account creation automation
- Writer profile and search

Member data exporter / importer interface allows admins to transfer data between the website and external wild apricot CRM platform



Built with...



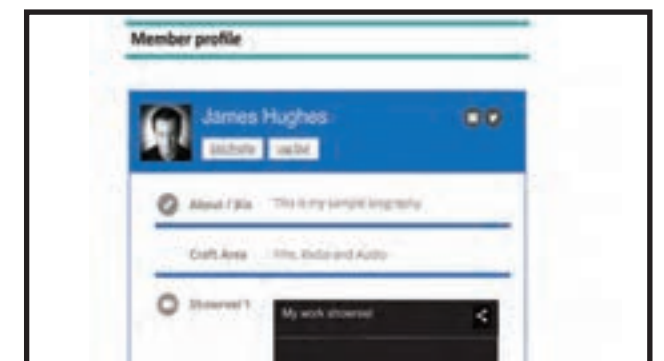
Membership levels and Sage Pay payment gateway for subscriptions



Interactive mapping



Downloadable Resources archive



Find A Writer search and editable profiles with video, pdf, image and text features

DEVELOPMENT SCHEDULE

We will break the production process down into 4 blocks of development. Some blocks will run in parallel.

1. FUNCTIONALITY SCOPING INFORMATION GATHERING

A series of development meetings with the team to investigate and discuss current workflow processes, technology used and future needs / requirements of the organisation.

An invaluable opportunity to both establish the core members of the development steering group & invite valuable contributions and involvement of all staff.

2 - 3 WEEKS

2. WIREFRAMING & BRAND DESIGN LIAISON

Development and presentation of walkthrough and wireframes for the main areas of functionality of the new website.

Provide new site designs for discussion to ensure branding, design and functionality integrate seamlessly.

3-4 WEEKS

3. CODING AND DEVELOPMENT

Coding and development of new site undertaken.

Development broken down into blocks for testing and sign off.

Snags identified and updated.

8 - 10 WEEKS

4. BETA LAUNCH / TESTING

New site moved to final server destination, for vigorous testing snag identification and updating.

3 - 4 WEEKS

5. SITE LAUNCH

Site published on main URL

Support available for 3 month period with any snags identified and updated.

TOTAL ESTIMATED PRODUCTION TIME: 8-12 WEEKS

CONTENT ROW CREATORS

Our developments include a powerful bespoke page builder system using our own content row creator, giving admins the freedom to display content in a variety of ways and styles.

Each row can be switched on or off, and reordered as desired.

Examples of the rows are shown on the right.

We will the build content rows to your specific requirements.

ADMIN VIEW

Select the row type tick ‘Enable Row’ to display, add content and update. Content is published on the front end.

Row Type

Please select what type you wish for this row to be

☐ Content

☐ Content Full Width

☐ Call To Action

☐ Text Row (with image)

☐ You Might Also Like

☐ Slider Row

☐ Testimonial Row

☐ Meet the Team

☒ Video Row

☐ Gallery Row

☐ Video Full

☐ Tabs Row

☐ Awards or Partners Row

☐ Link Row

USER VIEW

SLIDER ROW

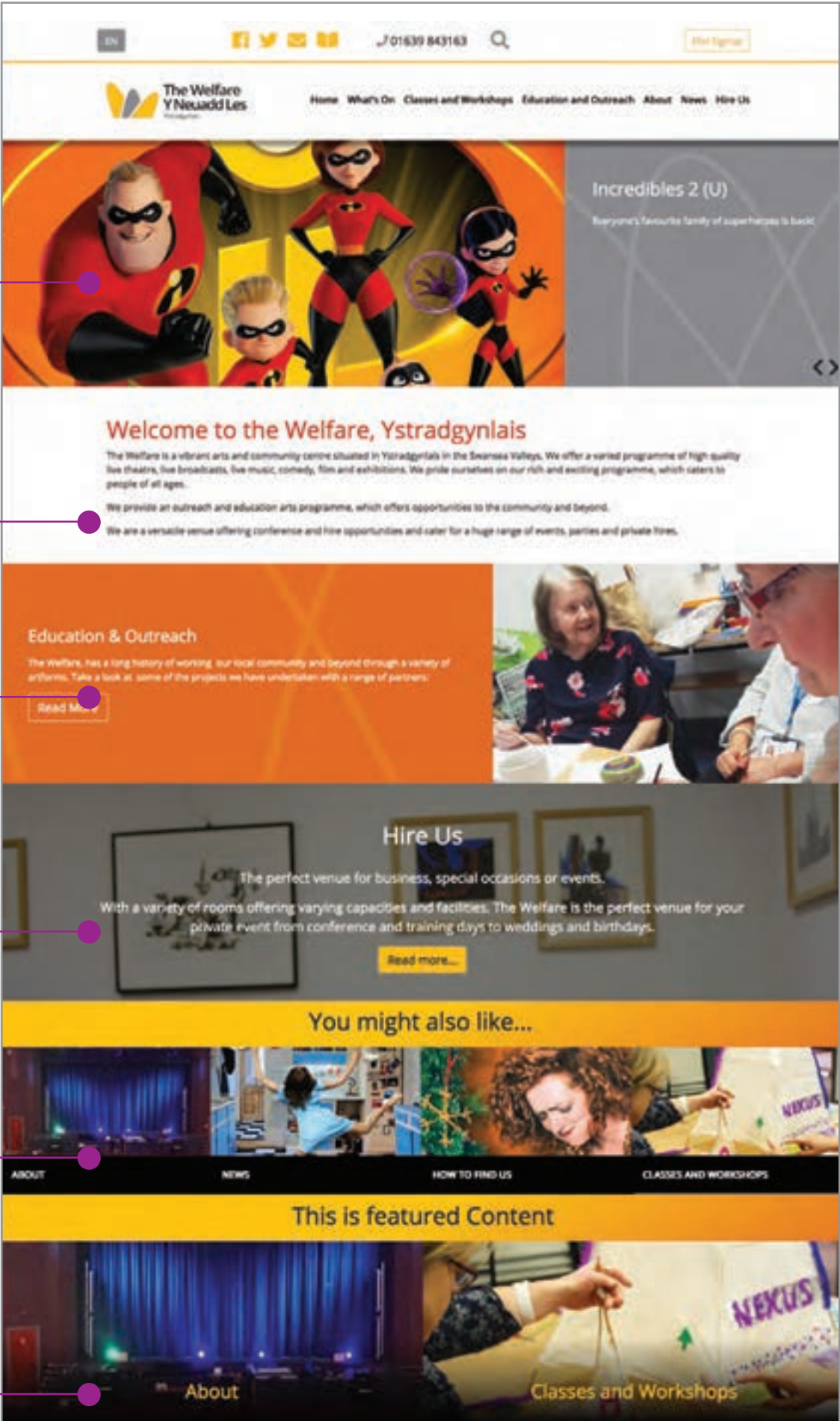
CONTENT ROW

TEXT ROW

CALL TO ACTION

YOU MIGHT ALSO LIKE

BLOCK DISPLAY



ADVANCED SEARCH

We utilise the powerful wordpress taxonomy functions to create a powerful search interface to feature site content pre-tagged and sorted into categories

Users can easily find relevant content via, category, title, keyword or type.

Specific keywords can also be added to ensure content is found and displayed if entered by the user.

IMAGES ON FIG 1. & 2 ARE TAKEN FROM OUR DEVELOPMENT

<https://filmhubwales.org>

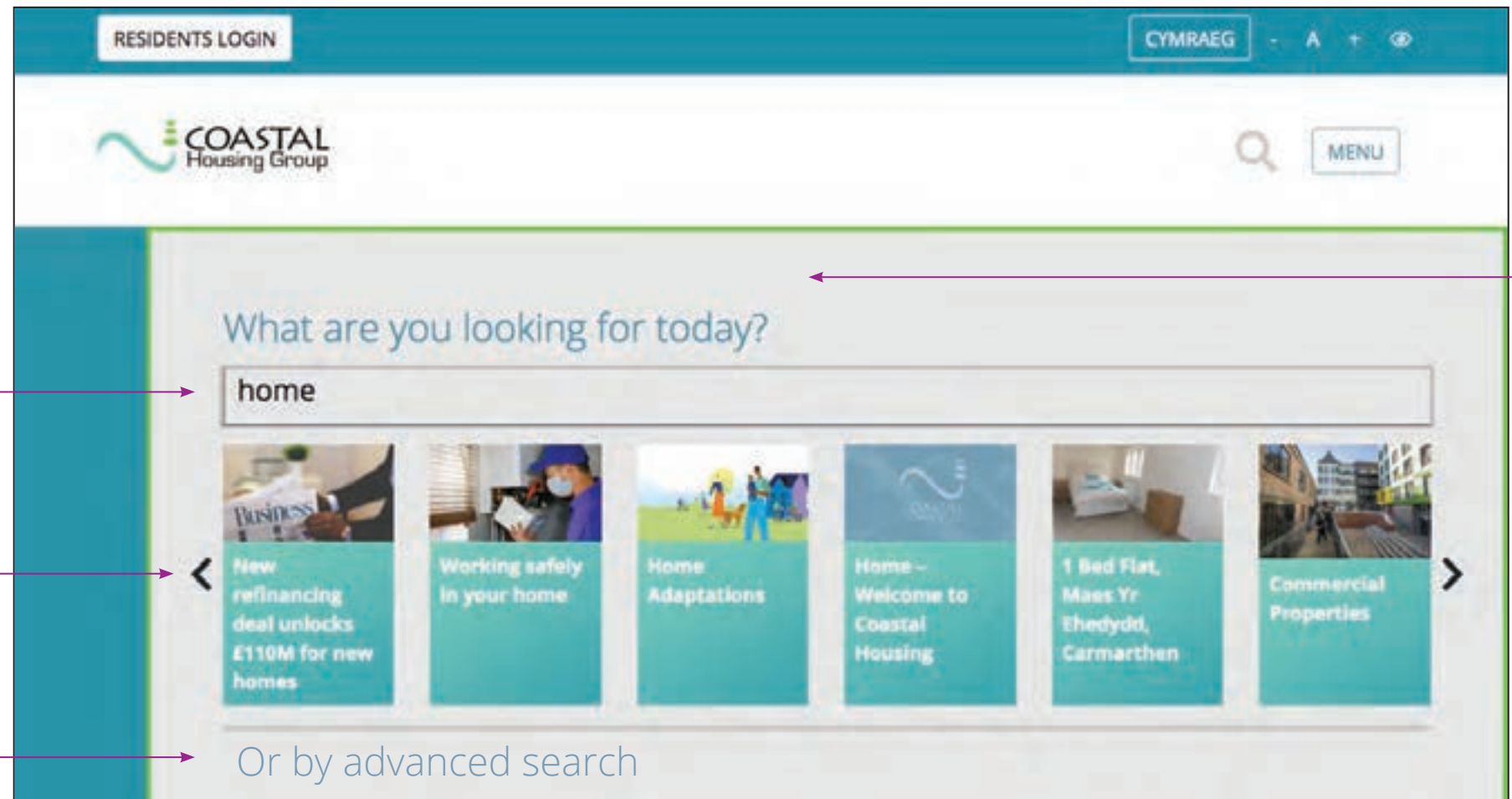
Content is created and added to a specific category via a tick box, for example Film, Resources or Projects (Fig 1) and specific sub categories such as Diversity and Inclusion or Young Audiences. Content is included in the Search options (Fig 2)

AJAX SEARCH VIA KEYWORD (WITH REALTIME RESULTS)

USER
TYPES
KEYWORD

RELEVANT
CONTENT APPEARS
UNDERNEATH

USER CAN ALSO
ACCESS ADVANCED
SEARCH OPTIONS



SEARCH
INTERFACE
SLIDES OUT
FROM THE
RIGHT WHEN
TRIGGERED
IN HEADER

Fig 1.

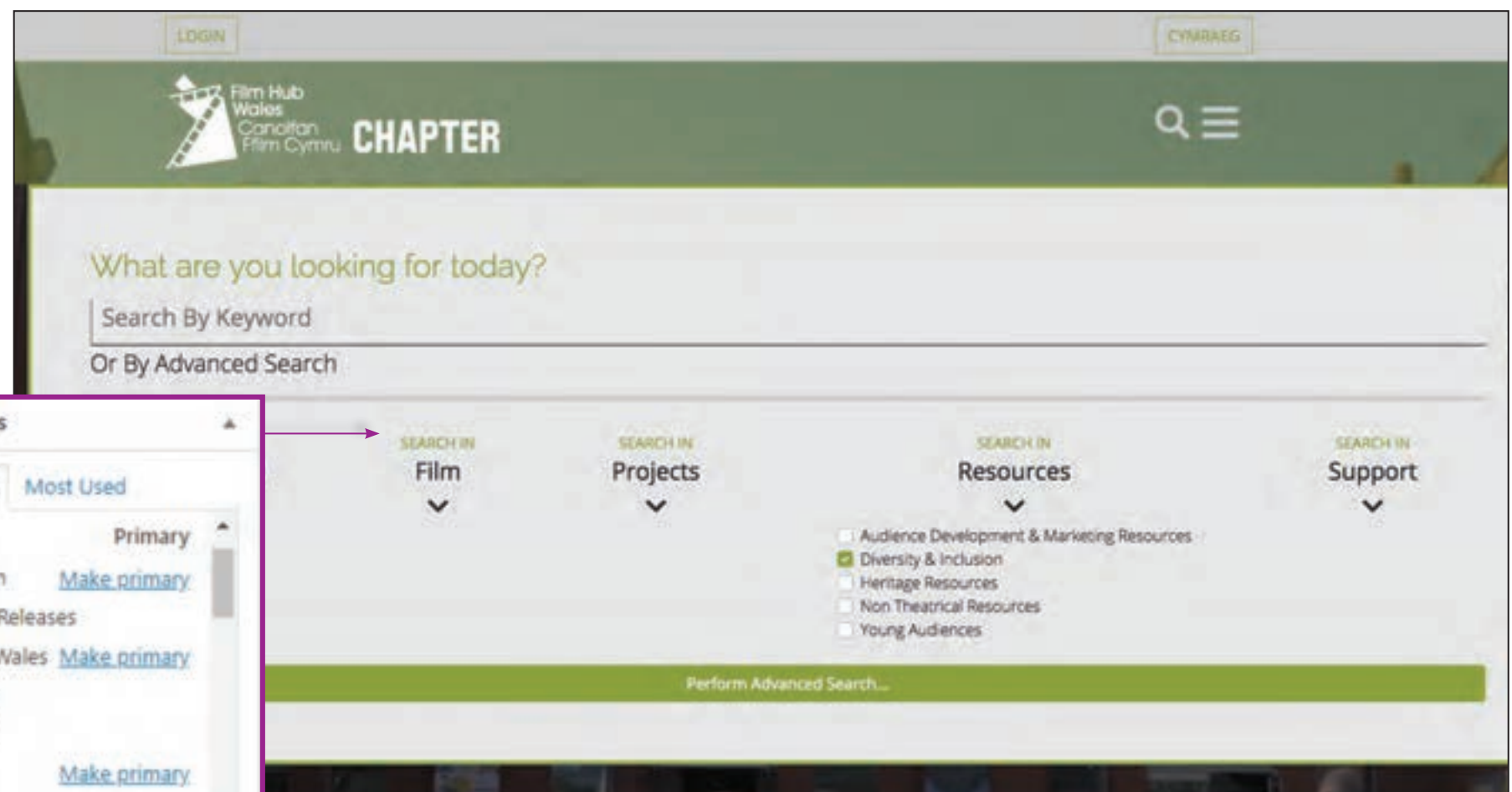
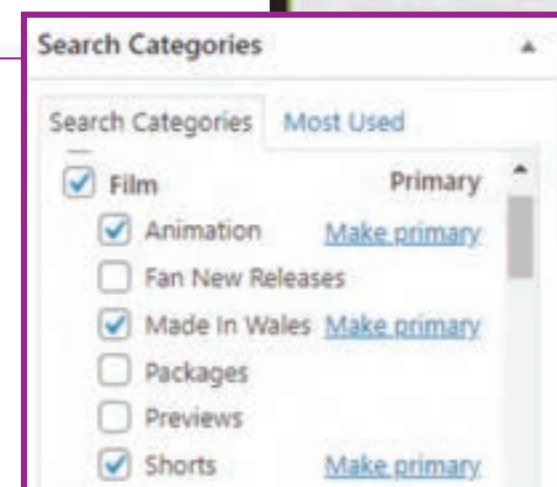


Fig 2.

DESIGN, BRAND DEVELOPMENT & ANIMATION SERVICES

In addition to bespoke website development we offer a range of creative services from brand identity, brochure, design, logo design and animated video explainers.

BRAND DEVELOPMENT SERVICES

PROJECT: WGGB THE WRITERS' UNION

We offer a range of additional design services: brand identity, brochure, design, logo design, animated video explainers.

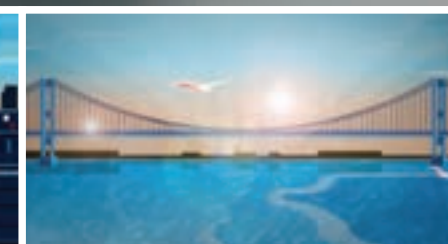
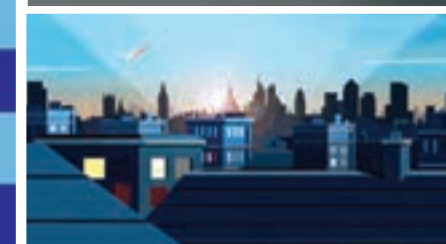


ANIMATION SERVICES BRING YOUR MESSAGE TO LIFE

Animation adds essential meaning to your communications; expressing an idea quickly & clearly, and capturing the emotion and personality of your company in seconds.



Watch our animation showreel at:
<https://savageandgray.co.uk/animation/>



WEBSITE FUNCTIONALITY OVERVIEW

Bespoke website functions and features as standard
to give you complete control over your content.

EDITABLE HEADER & FOOTERS

HEADER FUNCTIONS WITH EDITABLE FIELDS



FOOTER OPTIONS WITH EDITABLE FIELDS



PAGE CONTENT
EXAMPLE PRE-SET
STYLES

Create engaging, and striking page content with a suite of pre-styled features.

TITLES

h1
h2
h3
h4
h5

BUTTONS

Button Green
Button Blue
Button Grey
Button Black

BLOCKS

Block Green
Block Blue
Block Grey
Block Black

TEXT
BLOCK

Hos ediscit et hos arto stipata theatro spectat Roma potens; habet hos numeratque poetas ad nostrum tempus Livi scriptoris ab aevo. Interdum volgus rectum videt, est ubi peccat. Si veteres ita miratur laudatque poetas, ut nihil anteferat, nihil illis comparet, errat. Si quaedam nimis antique, si peraque dure dicere credit eos, ignave multa fatetur, et sapit et mecum facit et lova iudicat aequo. Non equidem insector delendave carmina Livi esse reor, memini quae plagosum mihi parvo Orbilium dictare; sed emendata videri pulchraque et exactis minimum distantia miror. Inter quae verbum emicuit si forte decorum, et si versus paulo concinnior unus et alter, iniuste totum ducit venditque poema.

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Non equidem insector delendave carmina Livi esse reor, memini quae plagosum mihi parvo Orbilium dictare; quae verbum emi

PULL
QUOTE

“
Non equidem insector delendave carmina Livi esse reor, memini quae plagosum mihi parvo Orbilium dictare; sed emendata videri pulchraque et exactis minimum distantia miror. Inter quae verbum emicuit si forte decorum, et si versus paulo concinnior unus et alter, iniuste totum ducit venditque poema.

Halpin House,
Off Church Street
Frodsham
WA6 6QJ

Contact Us
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Terms & Conditions
Join Us



Contact
0121 269 1207

Email
sales@salesbond.co.uk





NEWS / ARTICLE MANAGEMENT


Create articles, and assign categories



EDITABLE
CATEGORY
DISPLAY

PAGENATE
LARGE AMOUNTS
OF CONTENT

JOIN US







Latest News


Select a news category to view

Industry News

Conferences

Training


Data Services



Sales Bond secures cyber certificate for business expansion

Hos ediscit et hos arto stipata theatro spectat Roma potens; habet hos numer-atque poetas ad nostrum tempus Livi scriptoris ab aevo.


Read More



Sales Bond are coming to the North West

Hos ediscit et hos arto stipata theatro spectat Roma potens; habet hos numer-atque poetas ad nostrum tempus Livi scriptoris ab aevo.


Read More



The relationship game in an online world

Hos ediscit et hos arto stipata theatro spectat Roma potens; habet hos numer-atque poetas ad nostrum tempus Livi scriptoris ab aevo.

Read More



Staying Nimble: Why recruiting a telesales team isn't always the best way to get new business and drive growth

Hos ediscit et hos arto stipata theatro spectat Roma potens; habet hos numer-atque poetas ad nostrum tempus Livi scriptoris ab aevo.

Read More

< prev

1

2

3

3

...

10

next >

FLEXIBLE MENU MANAGEMENT

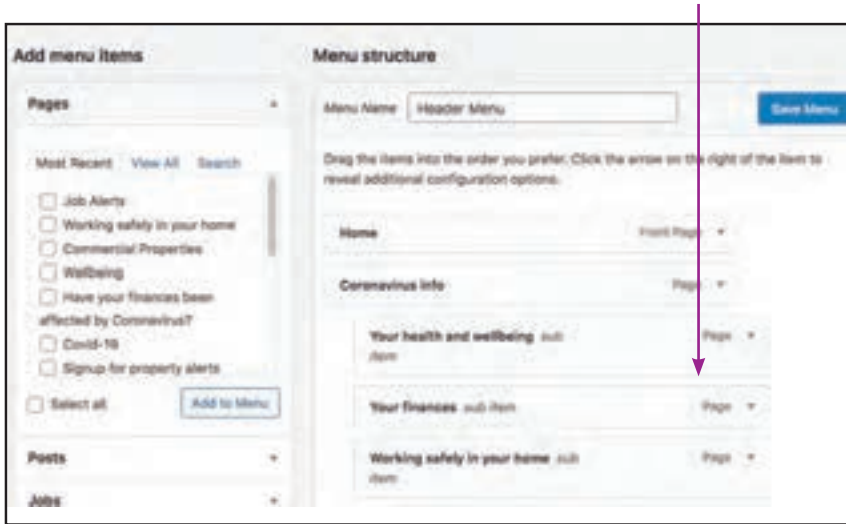
Our developments include a flexible menu manager as standard that allow admins to control the order, positions and hierarchy of page and sub pages.

We have also created a content 'showcase' function that allows you to display important content with an image and title reveal on hover.

Examples of the showcase menu function are shown on the right and below.

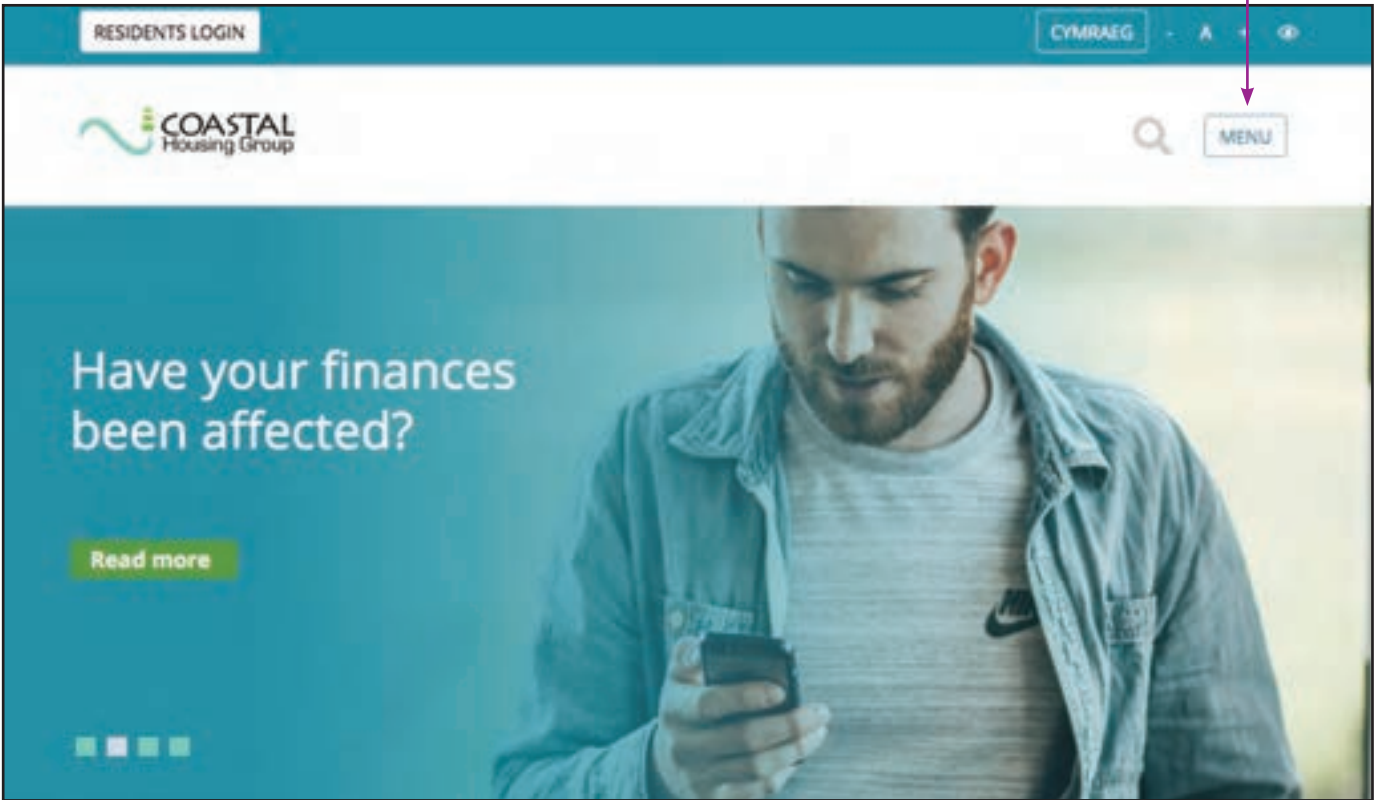
We will build the menu function to suit your specific requirements.

DRAG & DROP MENU ITEMS

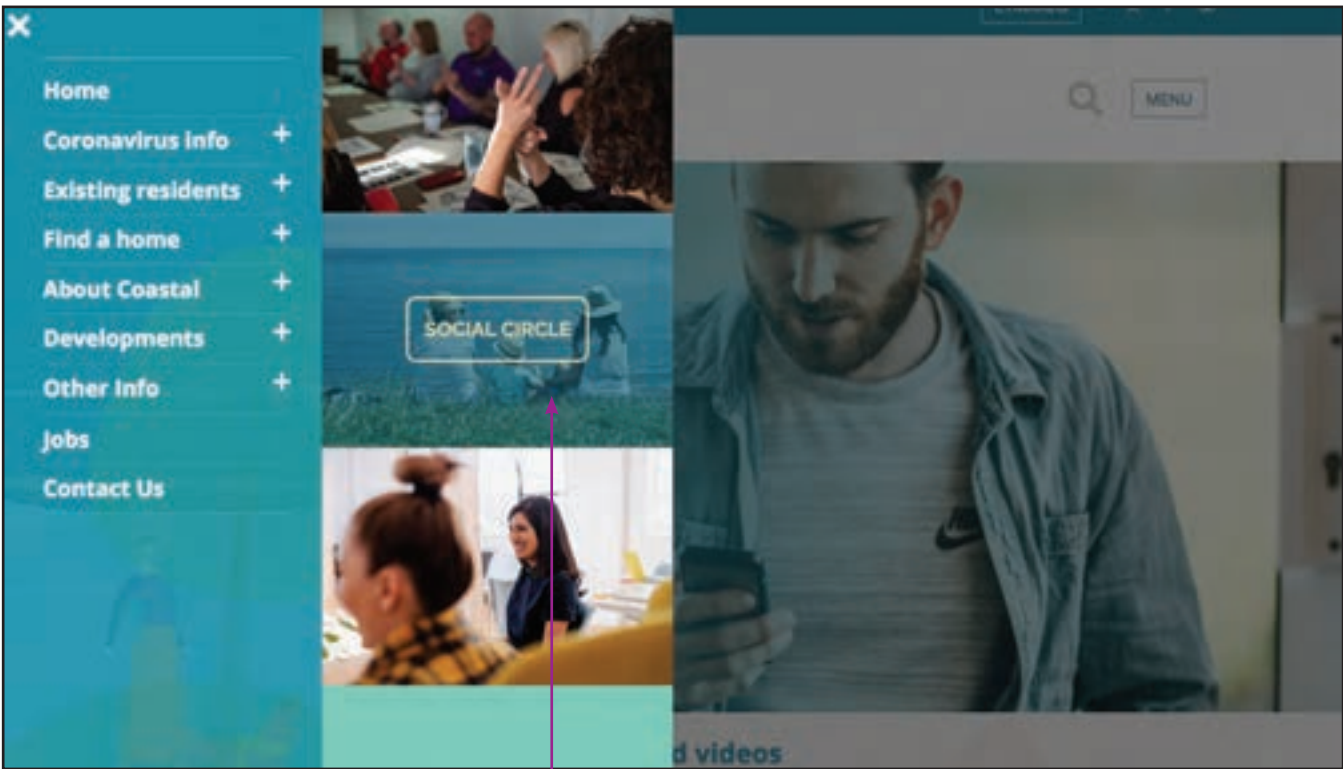


SLIDE OVER MENU FUNCTION

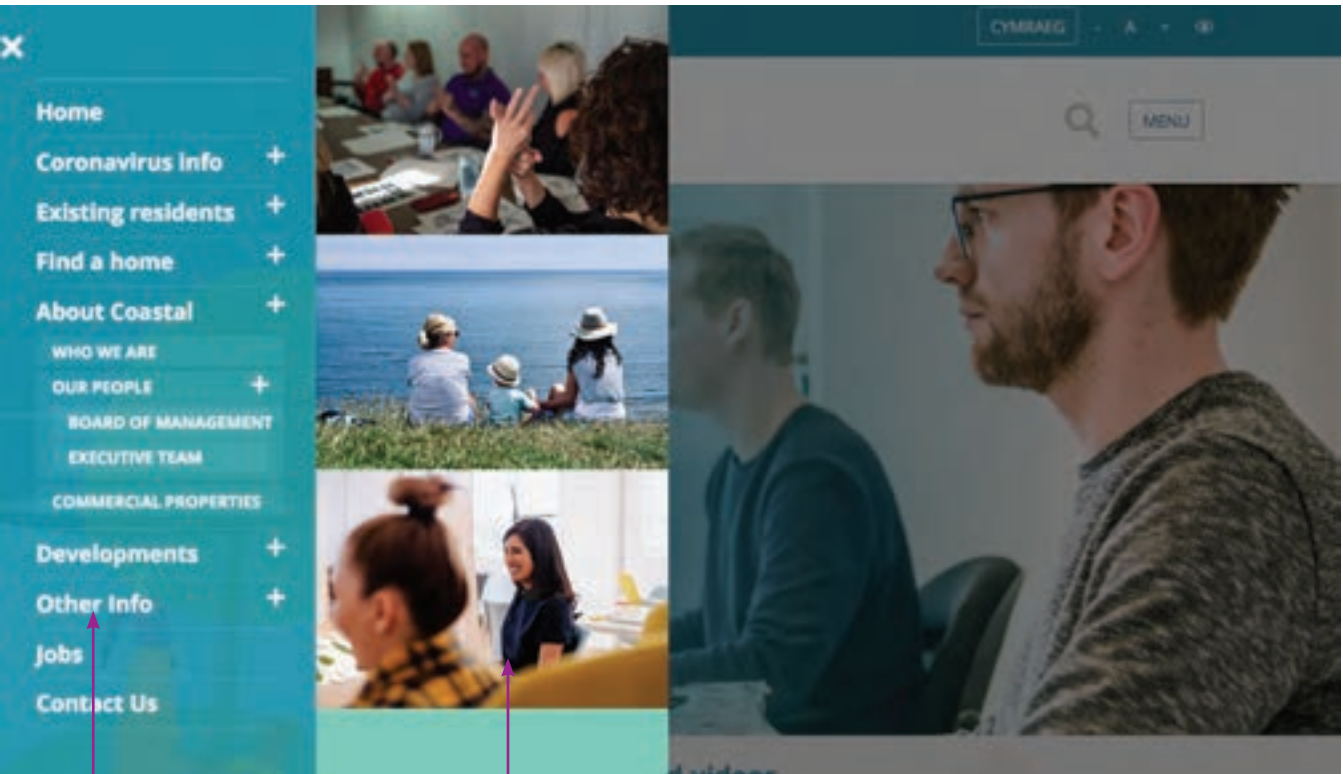
USER SELECTS MENU



'SHOWCASE' CONTENT IN THE MENU



MENU SLIDES OUT FROM THE LEFT



MAIN NAVIGATION
MENU WITH EXPANDED
CHILD PAGES

SHOWCASE MENU ITEM BLOCKS
WITH SHOW / REVEAL TITLE ON HOVER

FEATURED MENU ITEM BLOCKS
WITH SHOW / REVEAL TITLE

WE PROVIDE THE FOLLOWING ROW OPTIONS FOR CREATING DYNAMIC CONTENT AS STANDARD

Welcome to Sales Bond

Take a look at this great article to learn more.

Read more

CALL TO ACTION ROW - ENCOURAGE USERS TO PERFORM ACTIONS BASED ON MESSAGING

This is a content row

You can use this row to show text , images, buttons, links and more.


Download file

CONTENT ROW - DISPLAY CONTENT WITH PRESTYLED BUTTONS, BLOCKQUOTES, PULL QUOTES


Video row main title

Video Title

Video Title




Biggest single foreign direct investment in the UK in a decade



VIDEO ROW: DISPLAY YOUTUBE / VIMEO VIDEOS VIA A URL


Abet hos numeratque
poetas ad nostrum
tempus Livi sc

Read more

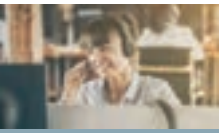


TEXT ROW - DISPLAY ARTICLE SNIPPETS WITH IMAGE TEXT AND ACTION BUTTON


Find out more about...




Contact



Telesales



Services



Training & Conferences

YOU MIGHT ALSO LIKE CONTENT BLOCKS - CROSS SELL OTHER SECTIONS AND CONTENT ON A PAGE BY PAGE OR ARTICLE BY ARTICLE BASIS

Our Clients Say...

”

Non equidem insector delendave carmina Livi esse reor, memini quae plagosum mihi parvo Orbilium dictare; sed emendata videri pulchraque et exactis minimum distantia miror. Inter quae verbum emicuit si forte decoru.

John Smith

TESTIMONIAL ROW - SHOW CUSTOMER REVIEWS - QUOTES AS A SCROLLER

Welcome to Sales Bond

We plagosum mihi parvo Orbilium dictare; sed emendata videri pulchraque et exactis minimum distantia miror. Inter quae verbum emicuit si forte decoru.

More



SLIDER ROW: SPOTLIGHT PAGES / ARTICLES / PROJECTS IN A FEATURED SLIDER

This is a tabs row

This row allows admins to present large areas of content together on one page in separate tabs. This makes the content easier to navigate for users and avoids long scrolling pages on smaller screens. See also the section grouping content via shortcode.


What We Do

Tab Title 2


Tab Title 3

Tab Title 3


Tab Title 4




Content Title Link



Content Title Link







Content Title Link



Content Title Link

TABS ROW: DISPLAY LOTS OF CONTENT IN A SINGLE SECTION WITHOUT THE NEED TO SCROLL

Meet the Team



MEET THE TEAM ROW: DISPLAY STAFF PROFILES AND CONTACT DETAILS VIA HOVER MODAL OR CLICK THROUGH

Admins have complete control to display and feature content and media in a range of options.

S&G Content Builder

Add Content Rows

Row Type

Select the row type

1

Call to Action

Gallery Row

Info box Row

Link Row

Map Row

Meet the Team Row

Brand / Partners Row

Slider Row

2

✓ Standard Content Row

Tabs Row

Testimonial Row

Video Row

You May also Like row

Row Type

Select the row type

3

Slider Row

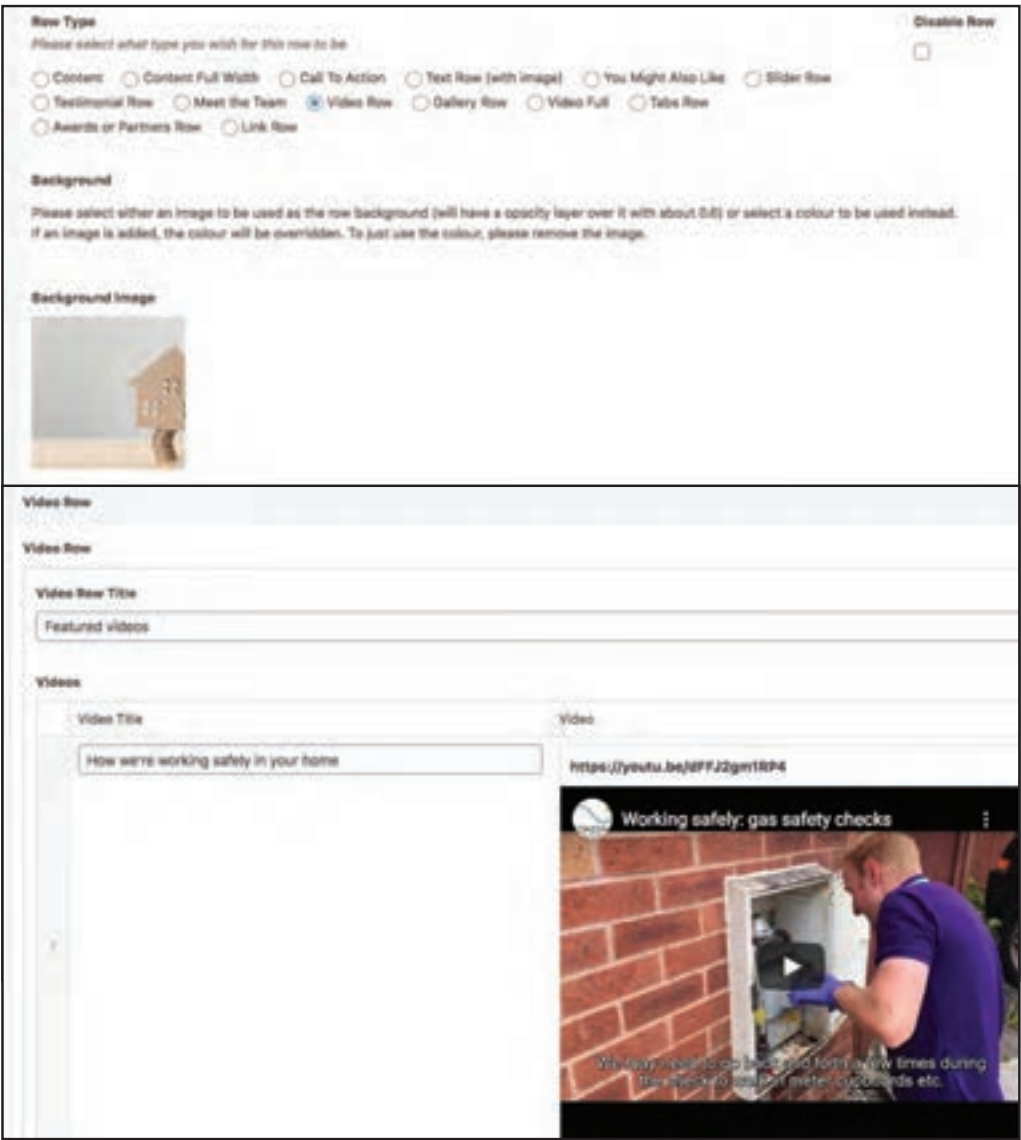
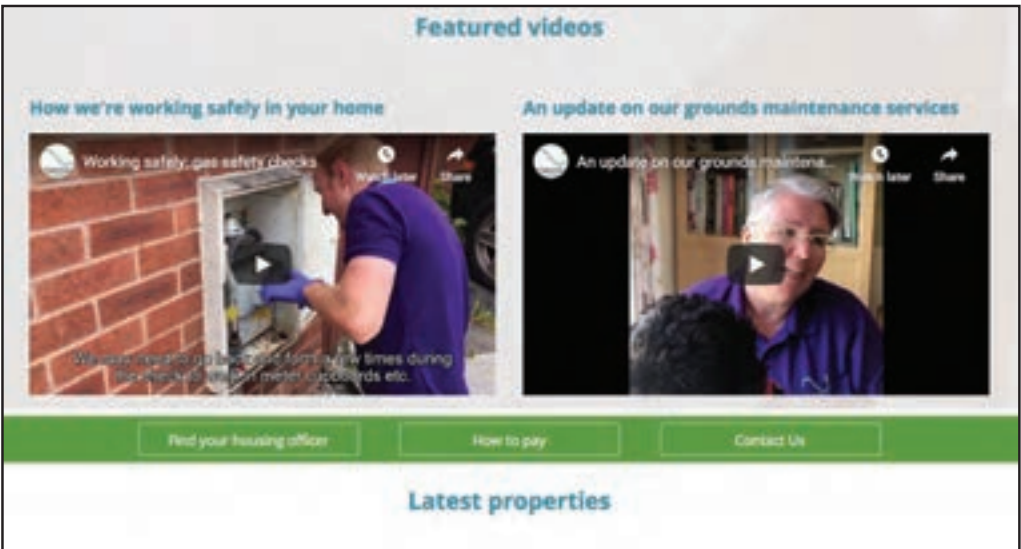
ADDING VIDEO CONTENT

Our developments include powerful video content management with two options for the admins to utilise. We can support both Youtube and Vimeo platforms.

1 Manually add video content url
2 Auto import Videos & playlists.

You can view a live example at <https://www.coastalha.co.uk/current-developments/>

MANUALLY ADD VIDEOS

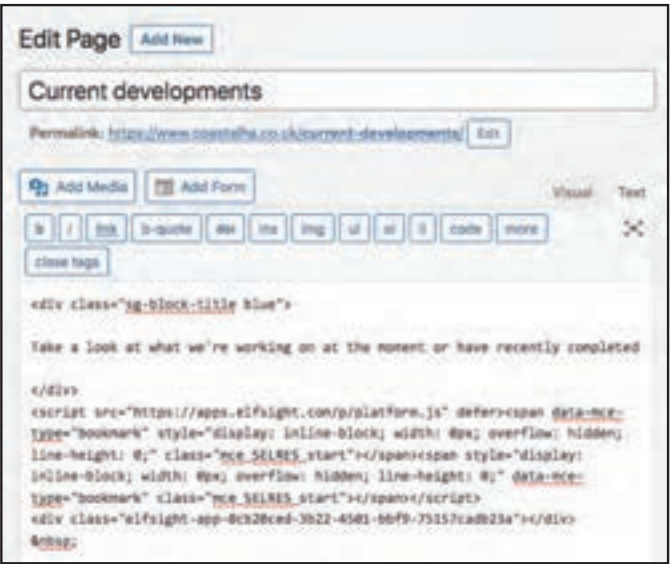


CREATE AUTOMATED VIDEO PLAYLISTS

DISPLAY PLAYLIST ON THE FRONT END



VIDEOS PLAY IN BROWSER ON CLICK SO USERS DON'T LEAVE THE SITE



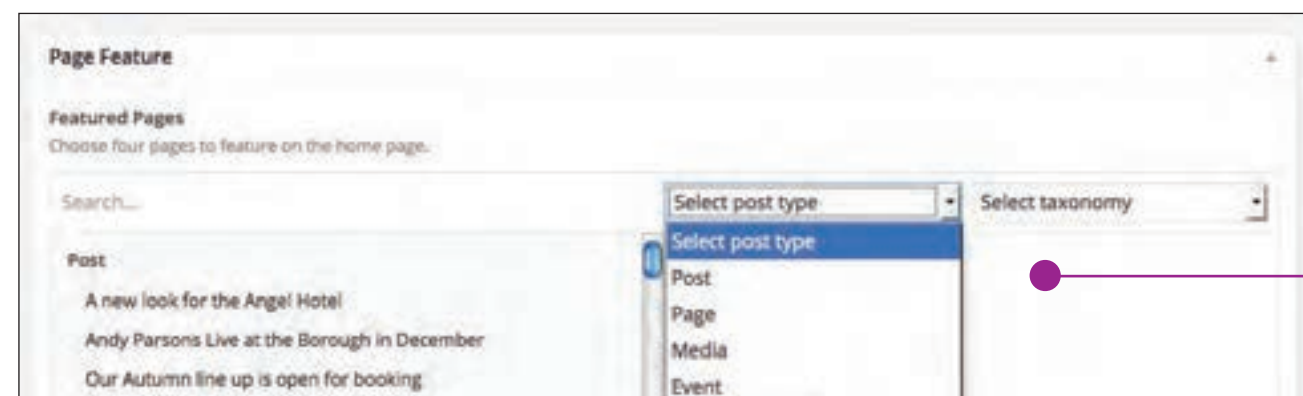
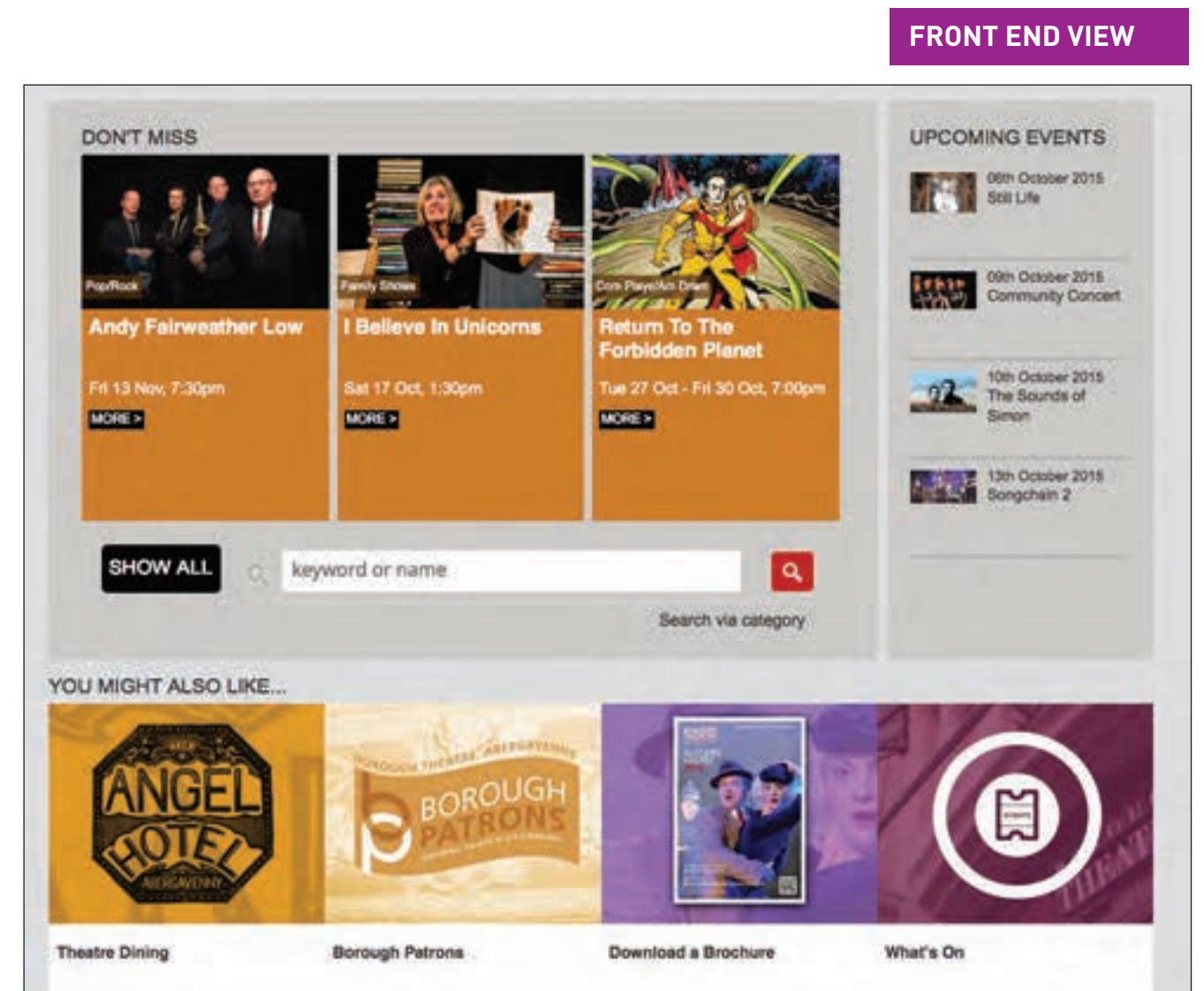
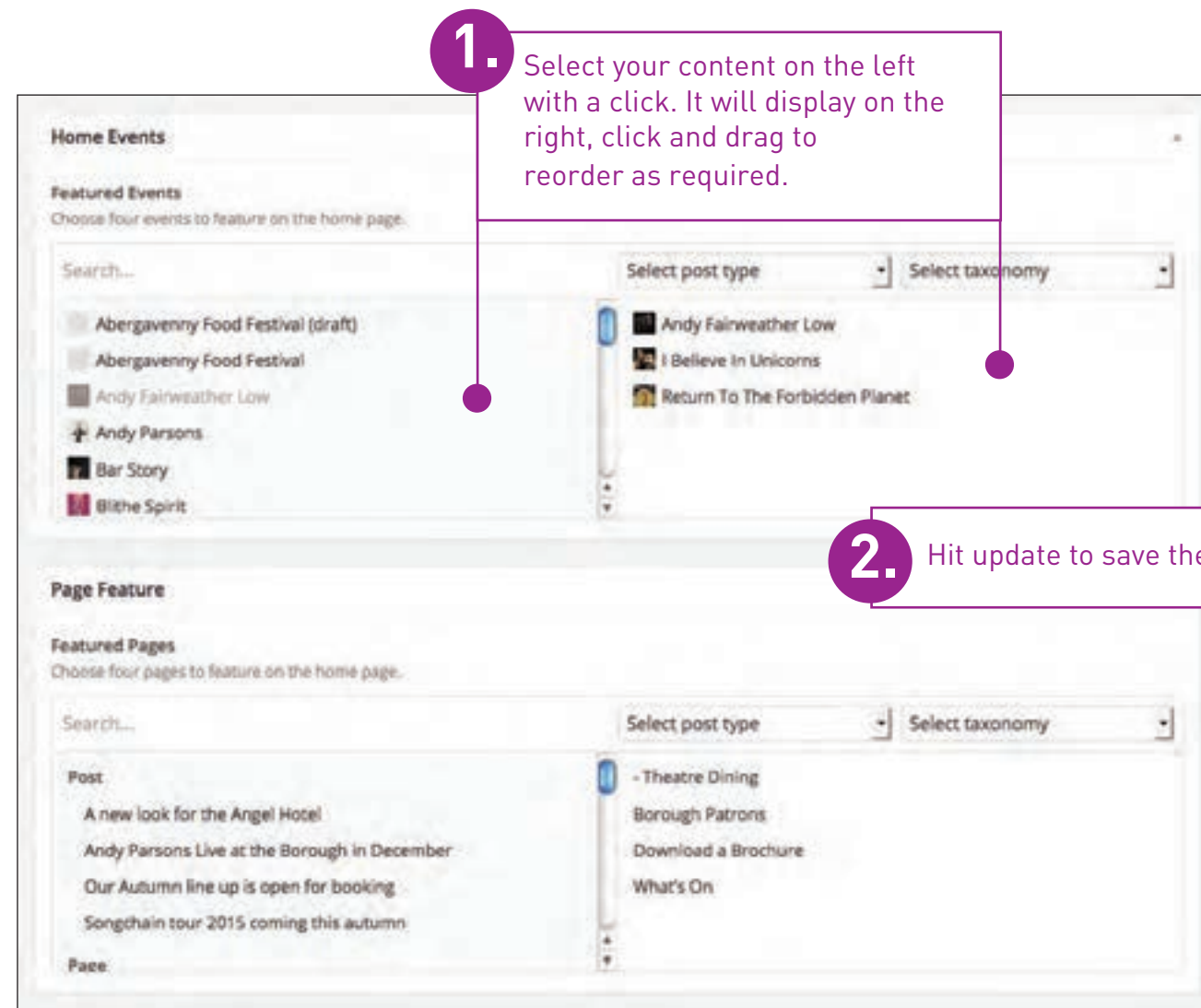
VIDEOS AUTO IMPORT FROM YOUTUBE VIA UNIQUE SCRIPT.

Content Control Blocks

Display the content you need when you need it with our flexible content blocks in three easy steps.

Choose from page, post / article, product or video / audio content. And choose which block area to populate.

Present updated, engaging content to your visitors.



Filter content for selection by type or category (taxonomy)

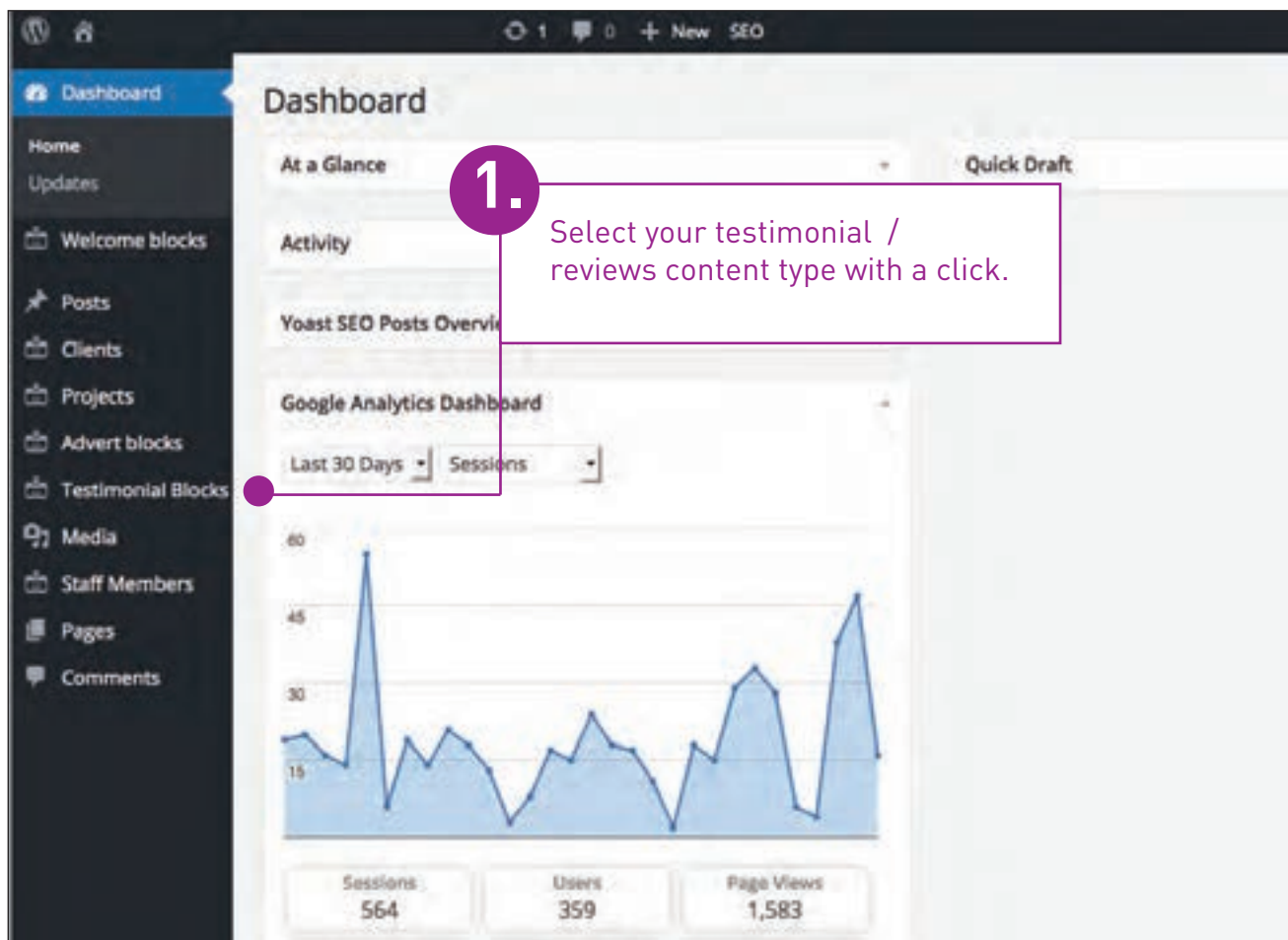
Content Control Sliders

Display large amounts of content efficiently with our content slider blocks

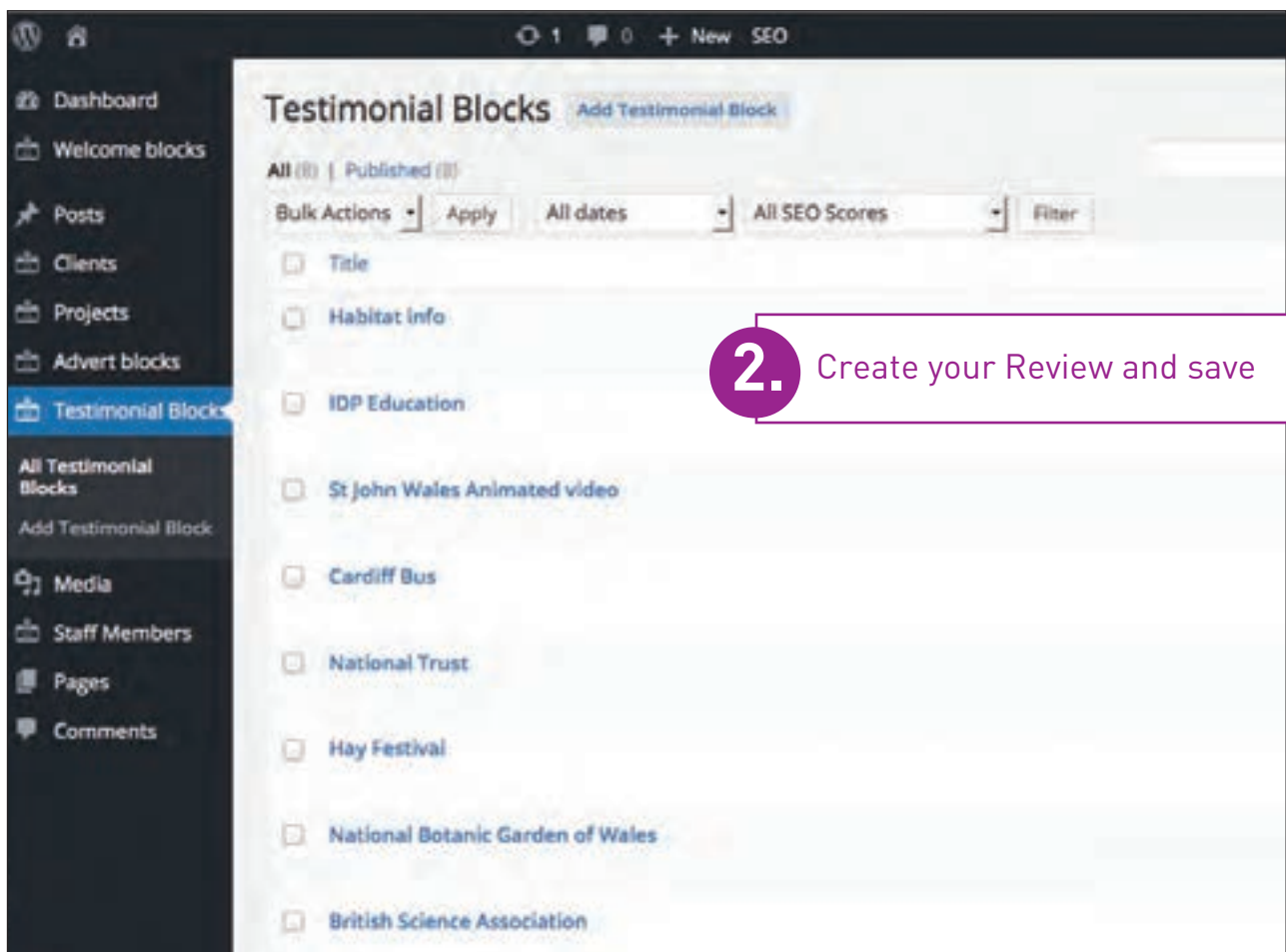
Choose from review, post / article, event or video / audio content. And choose which block area to populate.

Present updated, engaging content to your visitors.

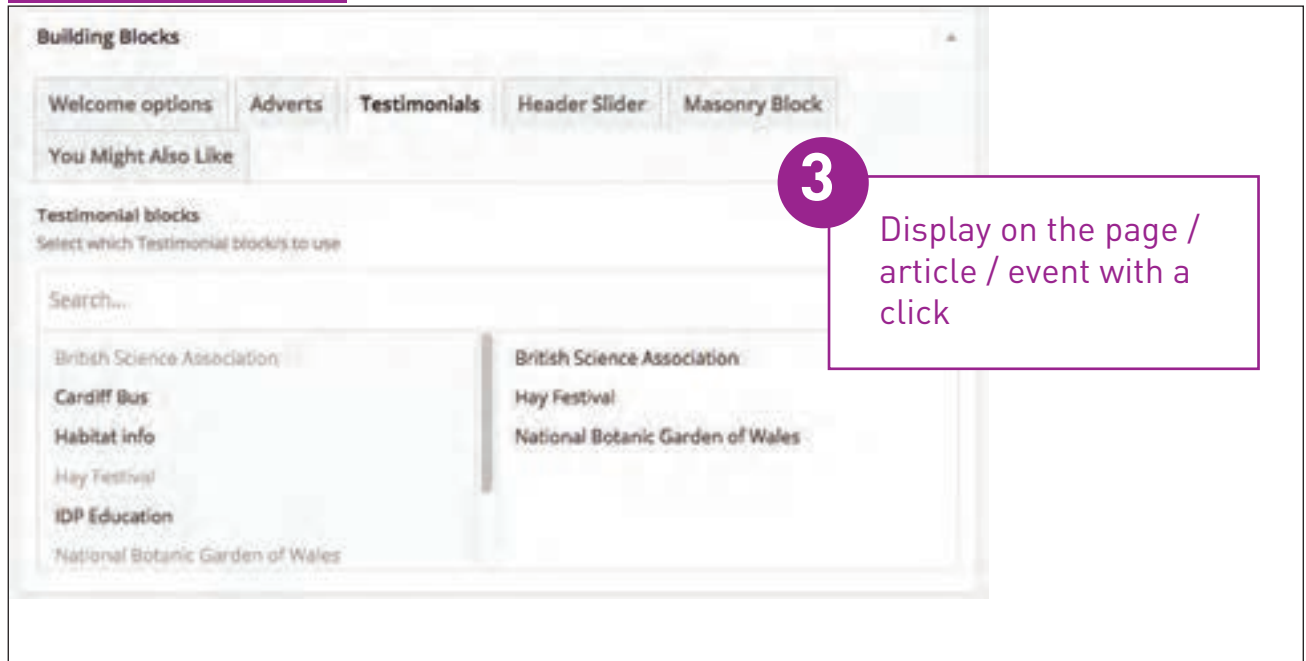
ADMIN INTERFACE



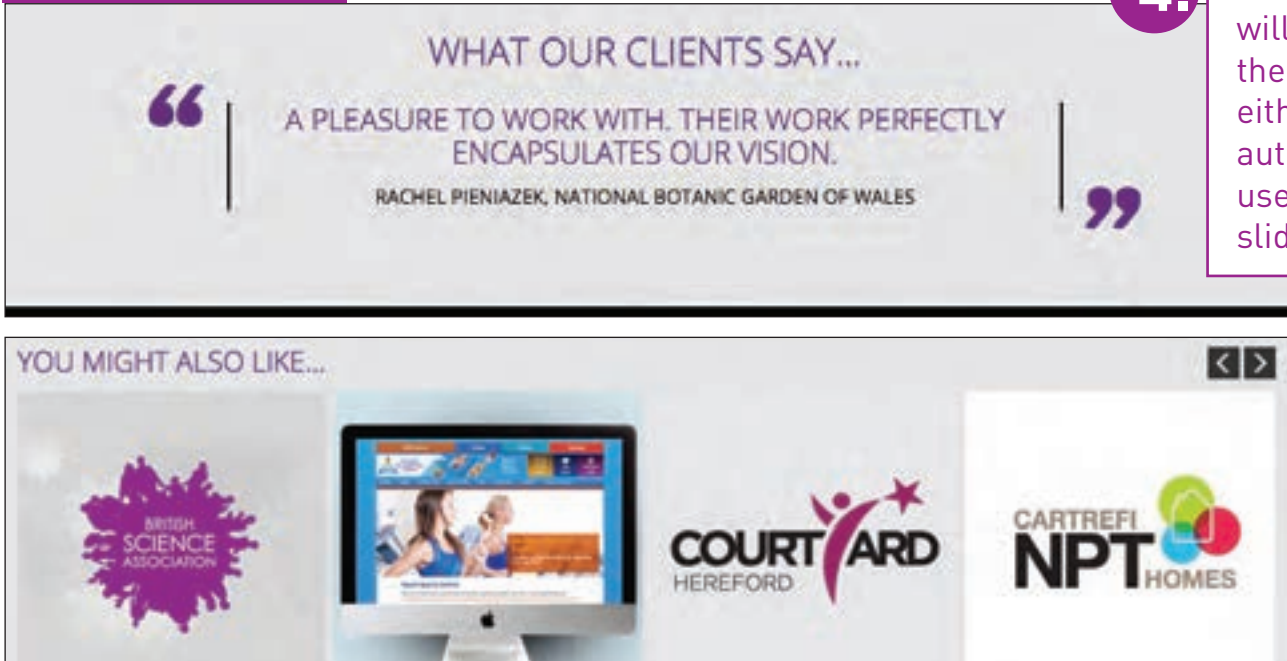
ADMIN INTERFACE



ADMIN INTERFACE



FRONT END DISPLAY



SEO MANAGEMENT & CONTROL:

PRE LAUNCH:

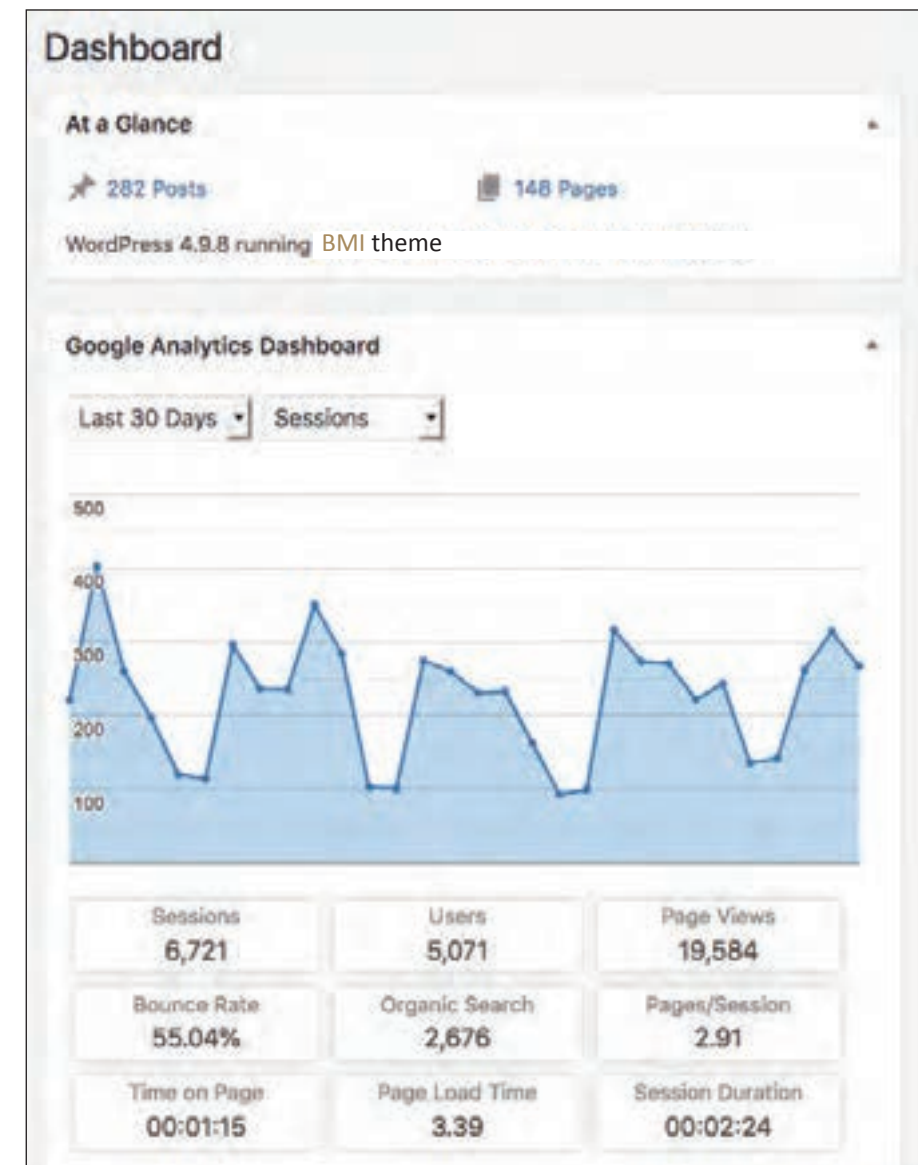
- Content review with keyword audit and correct h1, h2 title hierarchy
- Site map preparation
- Images labelled with relevant ALT TAG information
- Secure https address
- 301 redirects setup for existing URLs
- Install YOASt SEO plugin to allow SEO control by admin users

POST LAUNCH:

- Submission of XML sitemap to Google, Bing, Yahoo
- Setup of Google+ account
- SEO training with admin users
- Monthly SEO review (if required)

ANALYTICS

Google analytics integrated into the dashboard for analysis by admin team.



DEVELOPMENT Q&As.

Below are some typical questions we are asked about our development services and process...

1. HOW THE PROJECT WOULD WORK?

What phases, how many prototypes/ designs iterations will we provide, how long it will take (start date/ end date), what technology do we use.

THERE WILL BE FOUR PHASES

Phase one - Discover: we undertake a series of scoping sessions with you to identify requirements, ask you to complete a project kickoff form.

Phase Two - Define: Having gathered information during the scoping stage, we develop our findings into the Wordpress development framework: identifying key post types that will be created to control and manage your content, create site plans and refine wireframe / design layouts which are presented to the client for valued comment and feedback. Three rounds of design revisions are provided.

Phase three – Develop: Drawing on technical skills, we will then develop the layouts and functionality of the site, providing the solutions necessary for you to engage your audiences. Our approach is not to produce quick fixes, but to design websites that are future proofed with flexibility to grow and evolve as the organisation evolves.

Phase four – Deliver: Well-planned schedules ensure that we deliver projects on time, on budget and on spec. We communicate with you throughout the process so that you always know where we are and how far we've got to go. The website being live is not the end of the journey for us. We can deliver training so that in-house members of staff feel comfortable updating the website going forward.

OUR NORMAL PROJECT TIMELINES ARE APPROX 8-12 WEEKS

2. WHAT WE WILL NEED FROM THE CLIENT

We will need a sitemap, relevant copy for each section, any photos / documents you would like to use (we can provide stock imagery, copywriting and bespoke assets if required), we will develop creative as part of the development. A staff contact at for day to day communication / queries.

3. WHAT ARTISTIC SUPPORT WILL BE PROVIDED AS PART OF THE DEVELOPMENT PACKAGE? .

We can provide all design, illustrative diagrams, UX and UI interactive elements. As well as any stock imagery if required. To be agreed.

4. HOW CAN WE ENSURE THE WEBSITE MAXIMISES THE EFFECTIVENESS OF YOUR MARKETING CAMPAIGNS?

We will provide functional elements that integrate with your social platforms - Twitter instagram - Youtube - from embedding posts to featured playlists to encourage user traffic - data capture and integrated marketing.

5. CONFIRMATION THAT AN SSL CERTIFICATE WOULD BE INCLUDED?

An SSL certificate is provided with all our developments as part of our security procedures.

6. HOW WILL HOSTING, SUPPORT, MAINTENANCE, AND FEATURE UPDATES WORK?

We offer a support contract, managed hosting, monthly maintenance, updates and security sweeps along with daily backups to the server and AWS remotely. We use automated server monitoring to notify immediately of any downtime via UPTIME ROBOT. We also offer email support day to day should your team have any questions, queries or need assistance.

7. HOW MUCH CONTROL WILL YOU HAVE OVER CMS AND WHAT TRAINING WILL BE PROVIDED? I.E. UPLOADING DOCS, UPDATES, ETC, HOW MANY SESSIONS/ HOW LONG?

You will be provided with editor accounts with access 24/7 to edit pages / articles images, documents.

8. OUR APPROACH TO DATA PROTECTION

All data is locked down and we adhere to necessary security protocols and processes to ensure the data is secure.

9. WHO WOULD LEAD THE PROJECT?

The project will be co-led by our Design Director Tim Savage and our Senior Developer Ben Vaughan.

10. BACKUP AND EMERGENCY ACCESS PROCEDURES

We provide daily backups to the server and AWS remotely. 2/3 times a day. Emergency restore from backup if required is undertaken immediately and usually takes around 1 hour.

11. PROPOSED INITIAL CONTRACT LENGTH AND WHAT SUPPORT DO WE PROVIDE OVER THE TERM?

Upon launch our usual contract length is for 12 months (hosting & support)

12. WHAT HAPPENS IF YOU WANT TO CANCEL AND/OR EXPORT YOUR DATA?

We provide a full backup copy of site, files and database for you.

REFERENCES



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PR AND COMMUNICATIONS MANAGER
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SA1 1NW

Email: **andye@coastalha.co.uk**

www.coastalha.co.uk

Phone: **07754 375030**



WHAT OUR CLIENTS SAY...



SAVAGE & GRAY NOT ONLY PROVIDE TOP-QUALITY WORK, BUT ALSO EXCELLENT ADVICE – THEY ALWAYS KEEP YOUR AUDIENCE IN FOCUS. THEY'RE LOVELY PEOPLE, FUN TO WORK WITH AND ALWAYS GO THE EXTRA MILE.

TIM SCUDDER, CREST MARKETING & BUSINESS DEVELOPMENT OFFICER, CREST AWARDS

THE COLLEGE APPOINTED SAVAGE AND GRAY TO WORK WITH US TO ACHIEVE OUR VISION, AND AT THE END OF THE EXERCISE WE ARE DELIGHTED WITH THE FINAL DESIGN AND CONCEPT.

MARK JONES PRINCIPAL - BRIDGEND COLLEGE

THEIR DELIVERY IS SECOND TO NONE

MAGGIE KERR, DEVELOPMENT MANAGER, HAY FESTIVAL

A PLEASURE TO WORK WITH. THEIR WORK PERFECTLY ENCAPSULATES OUR VISION.

RACHEL PIENIAZEK, NATIONAL BOTANIC GARDEN OF WALES

AGORED CYMRU WOULD HIGHLY RECOMMEND WORKING WITH SAVAGE AND GRAY.

HUW JONES BUSINESS DEVELOPMENT SENIOR MANAGER, AGORED CYMRU

THANKS TO S&G FOR - WELL, JUST BEING SO EASY TO WORK WITH AND QUITE FABULOUS REALLY.

SUE HORDIJENKO DIRECTOR OF PROGRAMMES, BRITISH SCIENCE ASSOCIATION

WITH EXCELLENT SUPPORT IN THE AREAS OF DESIGN SOLUTIONS, ARTWORK, PRINT AND SITE INSTALLATION. THEIR WORK HAS BEEN A MAJOR FACTOR IN OUR VISITOR EXPERIENCE SUCCESS, HELPING IT TO BECOME ONE OF THE MOST VISITED SITES IN THE AREA.

CONSTANZE HEINZ, INTERPRETATION OFFICER TYNTESFIELD ESTATE & GARDENS, NATIONAL TRUST

SAVAGE AND GRAY HAVE PROVED THEMSELVES TO BE A TRUSTWORTHY AND RELIABLE COMPANY, GOING OVER AND ABOVE THEIR CONTRACTED RESPONSIBILITIES

VICTORIA DADD, MARKETING MANAGER, BBC NATIONAL ORCHESTRA OF WALES



A hand is shown in the foreground, making an 'L' hand gesture (thumb and index finger extended, other fingers curled). The background is a bright blue sky with scattered white clouds. In the bottom left corner, the text 'THANK YOU.' is written in large, white, bold, sans-serif capital letters. In the top right corner, there is a purple rectangular frame containing the text 'WE ARE SAVAGE & GRAY.' in white, sans-serif capital letters. The word 'SAVAGE' is in a larger font size than 'WE ARE' and '& GRAY.'. The overall image has a soft, slightly blurred quality.

WE ARE
SAVAGE
& **GRAY.**

**THANK
YOU.**